# John W. Saunders Redia Broker

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PERSONAL AND CONFIDENTIAL

June 9. 1998

Mr. Don Werlinger, President Chameleon Radio Corporation 10865 Rockley Road Houston, TX 77099

Dear Mr. Werlinger:

At your request, I have determined an appraised value; as of May 17 1998, for KFCC-AM radio stational censed to Bay City, Texas, and the stational censed to Bay City, and the stational

Factors considered in freaching my decision were:

- Deficiently (teels operating as required under a license content by the federal Communications commission = a Regional (1) as (1) An read o station broadcasting on a frequency of 1270 (113 2) the power of 11 kl both day and might freezhad has a directional antenna system = aucing the day one tower produces a non-directional signal and at high all three days are 10 directional ze the signal and studio and transmitting equipment is in the condition.
  - 2) Review of Krcc-AM spreams signal coverage maps depicting the expected reception areas in the absence of destructions or interference.
  - 3) KFCC-AM revenue summaries = historical, present and projected.
  - 4) An overview of Bay City and other Texas small market radio conditions from an historical present and projected perspective to include estimated gross revenues to the financial particulars and demographic and economic summaries.

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5) Recent similar station sales in and around like radio markets.

Based on conclusions reached from my analysis, I believe that KFCC-AM should be appraised at \$210,000.

Mr. Werlinger, please contact me if you have any questions.

Very truly yours,

John W. Saunders

JWS/sj

# EXHIBIT 6



er Area	497.7
ıl Statistics, 1991	
3irths	717
Deaths	301
Marriages	456
Divorces	202
egistered Voters	18,513
etail Sales	215,593,318
otal Wages	333,900,325
nemployed	14.8%
verage Weekly Wage	\$531.86

### Climate:

Annual Average Temperature:

90 degrees - Summer 47 degrees - Winter

Annual Average Humidity . 74% Annual Average Precipitation 43 \*

Prevailing winds...... SSE

# Air Quality: Attainment Area - No Permitting Required

Growing Season: 296 Days

### Communications:

Radios:

Three: local: KMKS 92 FM -

KIOX 97 FM KXGJ 101.7

Newspaper:

The Daily Tribune (daily)

Matagorda County Advocate

(weekly

Television:

**CATV Service Local** 

Houston (Four Commercial)

Houston (One PBS)

## Taxation:

# City Real Property Taxes

Evaluation Rate/\$100 Assesment Ratio				
City	.49	100%		
County	.275	100%		
State	0	100%		
School	1.25	100%		

Municipal Sales Tax-8.25%

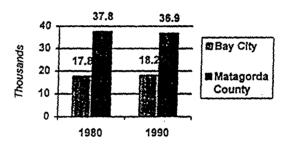
### State Taxes

State Retail Sales Tax 6.25%
State Corporate Income Tax None
State Individual Income TaxNone
State Gasoline Tax (cents/gal.)2
Franchise TaxThe
greater of either .25% on net taxable capital
assets or 4.5% on net taxable earned surplus.

# Demographics/Population

# Population:

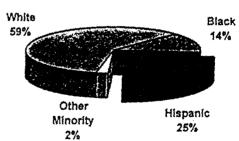
# Population Comparisons



Texas Employment Commission as of July, 1994:

City/County	1980	1990
Bay City	17,837	18,170
Matagorda	37,828	36,928

# Population Composition Matagorda County



### **CERTIFICATE OF SERVICE**

I, Barbara Guzzy, a secretary in the office of Shook, Hardy & Bacon, L.L.P., do hereby certify that a copy of the foregoing Reply to the Mass Media Bureau's Opposition to Petition for Reconsideration was hand delivered this 18th day of June, 1998, to:

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